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**File #:** 2025-4357

**Agenda Date:** 7/9/2025

**Agenda Item No:** 6.

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**FROM:** Robert Thompson, General Manager  
Originator: Wally Ritchie, Director of Finance

**SUBJECT:**

**RENEWAL OF NUTANIX SOFTWARE LICENSE AGREEMENT**

**GENERAL MANAGER'S RECOMMENDATION**

RECOMMENDATION: Recommend to the Board of Directors to:

- A. Approve a Purchase Order Contract to ePlus Technology Inc., an authorized Carahsoft Technology, Corp. reseller, for the purchase of the Nutanix Software License Agreement Renewal for a one (1) year term using the NASPO ValuePoint Master Agreement No. AR2472, California Contract # 7-17-70-40-05, for a total amount not to exceed \$306,004, plus applicable sales tax; and
- B. Approve a contingency in the amount of \$30,600 (10%).

**BACKGROUND**

The Nutanix software license for Orange County Sanitation District's (OC San) Industrial Control System (ICS) network will expire in August 2025. OC San uses a system called Nutanix Hyperconverged Infrastructure (HCI) to handle all of its computer and data storage needs for both ICS and Office networks. This system is designed for high availability and performance, bringing together both computing power and storage into one easy-to-manage platform.

**RELEVANT STANDARDS**

- Protect OC San assets
- Ensure the public's money is wisely spent
- 24/7/365 treatment plant reliability
- Maintain a culture of improving efficiency to reduce the cost to provide the current service level or standard

**PROBLEM**

The current Nutanix Software License expires in August 2025. A lapse in coverage could impact OC San's computing environments.

**PROPOSED SOLUTION**

Renew Nutanix Software License and Support Agreement.

**TIMING CONCERNS**

Renewing the Nutanix Software License is imperative for the continued support and safety of plant operations.

**RAMIFICATIONS OF NOT TAKING ACTION**

A decision not to renew OC San's Nutanix Software License means the solution would no longer be supported, security patches could not be applied, and use of Nutanix products would not be legal.

**PRIOR COMMITTEE/BOARD ACTIONS**

N/A

**ADDITIONAL INFORMATION**

OC San is utilizing a cooperative agreement with Carahsoft Technology, Corp. through NASPO ValuePoint, an organization that provides contracts, which are competitively solicited nationally, from a variety of industries. NASPO ValuePoint is a recognized cooperative purchasing program that serves State and local governments, and education; they meet OC San's requirements for a competitive procurement process. OC San will be issuing a Purchase Order to an authorized reseller Carahsoft Technology, Corp., e-Plus Technology, Inc.

**CEQA**

N/A

**FINANCIAL CONSIDERATIONS**

This request complies with the authority levels of OC San's Purchasing Ordinance. This item has been budgeted (FY2024-25 & 2025-26 Budget Section 6, Page 23, IT Operating Budget) and the budget is sufficient for the recommended action.

**ATTACHMENT**

*The following attachment(s) may be viewed on-line at the OC San website ([www.ocsan.gov](http://www.ocsan.gov)) with the complete agenda package:*

N/A