



February 7, 2025

Via email

Sarah Jones
Eternal Love Limited Liability Company dba Vested Solutions
PO Box 642
Palm Desert, CA 92261
info@virtualvestedsolutions.com

SUBJECT: S-2024-646BD Janitorial & Floor Maintenance Services Award
Recommendation Protest

The Orange County Sanitation District (OC San) received an official protest statement from Eternal Love LLC dba Vested Solutions to the subject specification on February 3, 2025. OC San has reviewed the protest document and has denied the claims for the following reasons:

First, the letter states “We would like a review and discussion of the determination prior to the solicitation being awarded in March.” This request is a de-brief request and per Section 2.9 of the Request For Proposal (RFP), OC San will provide one to anyone that submitted a proposal however, “Debriefings will be scheduled after contract award.” Therefore, this request for a de-brief will be granted after the award date of March 26, 2025.

Secondly, the letter states, “...our bid is more cost effective to Orange County than the pending awardee.” OC San issued this procurement as a Request for a Proposal, meaning the award is based on the best value and best interest of OC San, and not lowest price. Per Section 7 of the RFP, “Best interest is determined by scoring of proposals and the top scoring proposal with successful negotiations of contract terms will be recommended for award.” This also explains why only two (2) cost proposals were opened, as only two scored the highest based on the criteria listed in Section 6 of the RFP.

As a result, OC San has determined the protest to be without merit, and shall proceed with the intent to award the Janitorial Services & Floor Maintenance Contract to Gamboa Services, Inc. dba. Corporate Image Maintenance.

All affected parties shall be notified in writing of OC San’s determination of the protest.



Should Eternal Love LLC wish to appeal this notice of determination of its award protest, Eternal Love LLC may submit a written appeal to Wally Ritchie, Director of Finance and Lorenzo Tyner, Assistant General Manager, in accordance with the procedures listed in Exhibit "D" Section B.4. The appeal must be submitted to Purchasing@ocsan.gov no later than 4:00 P.M. within seven (7) days of this notice.


Kevin Work (Feb 7, 2025 14:58 PST)

Kevin Work
Contracts and Purchasing Manager

Attachments: Protest letter from Eternal Love LLC dba Vested Solutions, Inc. received February 3, 2025



701 Palomar Airport Road - Suite 300
Carlsbad, CA 92011
(877) 460-7729
virtualvestedsolutions@gmail.com
www.virtualvestedsolutions.com

Date: February 3,, 2025

Good Morning,

RE: Evaluation and Determination Protest/Award Protest

Eternal Love Limited Liability Company dba Vested Solutions
PO BOX 642
Palm Desert, CA 92261
(877) 460-7729
Vernon Wyllie-James (Senior Project Manager)

This is a formal written objection to the Pending Award for the Janitorial & Floor Maintenance Services S-2024-646BD project to Gamboa Services, Inc. for \$1,401,623.00. Eternal Love Limited Liability company dba Vested Solutions is an interested party for this solicitation and we are protesting the pending award.

We would like to know the specifications on the choosing of this candidate and why only (2) proposals were even opened or considered? We would like a review and discussion of the determination prior to the solicitation being awarded in March.

In order to properly dispute we need to know the scoring that was done on NOT choosing us. We have almost 10 years of experience performing Governmental Contracting Services for Cities & Counties and since the submission of the bid and our 2023 Tax Return submission our financial position has also increased. We have a current workforce in the Orange County area and are local residents of Orange County. In addition our bid is more cost effective to Orange County than the pending awardee.

Sarah Jones

Administrator

(877) 460-7729

Administrator@VirtualVestedSolutions.com

virtualvestedsolutions@gmail.com

VERNON WYLLIE-JAMES
Senior Project Manager & Owner (Principle Partner)