

## Detailed Scoring

General Legal Services: CS-2024-1440BD

### Round 1 – Evaluation of Written Proposals

Each area of law was evaluated based on the following criteria:

CRITERION	WEIGHT
1. Engagement Management	15%
2. Qualifications of the Firm	35%
3. Staff Qualifications	50%

*Scores shown in Round 1 are rounded to the nearest whole number.*

### **General Counsel**

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	-	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	20%	-	-	26%	26%	26%	21%	23%	26%
Staff Qualifications	50%	28%	-	-	39%	39%	41%	33%	36%	39%
<b>Total</b>	<b>100%</b>	<b>55%</b>	-	-	<b>78%</b>	<b>77%</b>	<b>77%</b>	<b>64%</b>	<b>68%</b>	<b>75%</b>

### **Public Construction**

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	12%	-	22%	23%	23%	26%	12%	12%	25%
Staff Qualifications	50%	15%	-	34%	35%	35%	37%	17%	18%	35%
<b>Total</b>	<b>100%</b>	<b>34%</b>	-	<b>67%</b>	<b>71%</b>	<b>70%</b>	<b>73%</b>	<b>39%</b>	<b>39%</b>	<b>70%</b>

## Environmental Law

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	12%	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	12%	26%	21%	23%	24%	23%	12%	13%	25%
Staff Qualifications	50%	15%	41%	30%	35%	35%	34%	16%	18%	35%
<b>Total</b>	<b>100%</b>	<b>34%</b>	<b>79%</b>	<b>62%</b>	<b>71%</b>	<b>71%</b>	<b>67%</b>	<b>38%</b>	<b>40%</b>	<b>70%</b>

## Air Quality

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	12%	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	11%	23%	0%	22%	19%	24%	12%	12%	7%
Staff Qualifications	50%	15%	33%	0%	32%	28%	38%	16%	16%	10%
<b>Total</b>	<b>100%</b>	<b>33%</b>	<b>68%</b>	<b>11%</b>	<b>67%</b>	<b>59%</b>	<b>72%</b>	<b>38%</b>	<b>37%</b>	<b>27%</b>

## Utility Rate Setting

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	-	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	12%	-	-	24%	24%	23%	12%	12%	26%
Staff Qualifications	50%	15%	-	-	36%	38%	34%	16%	16%	38%
<b>Total</b>	<b>100%</b>	<b>34%</b>	<b>-</b>	<b>-</b>	<b>73%</b>	<b>74%</b>	<b>67%</b>	<b>38%</b>	<b>37%</b>	<b>74%</b>

### Real Estate and Related Matters

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	12%	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	14%	27%	24%	22%	24%	24%	12%	11%	24%
Staff Qualifications	50%	19%	41%	35%	36%	37%	35%	17%	15%	36%
<b>Total</b>	<b>100%</b>	<b>40%</b>	<b>80%</b>	<b>70%</b>	<b>71%</b>	<b>73%</b>	<b>69%</b>	<b>39%</b>	<b>35%</b>	<b>70%</b>

### General Contracts

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	14%		23%	24%	25%	26%	14%	14%	25%
Staff Qualifications	50%	18%	-	34%	35%	38%	36%	20%	20%	36%
<b>Total</b>	<b>100%</b>	<b>39%</b>	<b>-</b>	<b>67%</b>	<b>72%</b>	<b>75%</b>	<b>72%</b>	<b>44%</b>	<b>43%</b>	<b>71%</b>

## Round 2 – Interviews

Each area of law was evaluated based on the following criteria:

CRITERION	WEIGHT
1. Presentation	10%
2. Engagement Management	15%
3. Qualifications of the Firm	30%
4. Staff Qualifications	45%

### General Counsel

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	7.2%	6.2%	7.2%	7.0%
Engagement Management	15%	-	12.8%	11.4%	11.1%	8.4%	10.0%	9.5%
Qualifications of Firm	30%	-	25.5%	22.0%	21.0%	18.0%	20.7%	20.0%
Staff Qualifications	45%	-	37.1%	34.5%	34.9%	28.9%	33.4%	31.9%
<b>Total</b>	<b>100%</b>	-	<b>84.4%</b>	<b>75.2%</b>	<b>74.2%</b>	<b>61.5%</b>	<b>71.3%</b>	<b>68.4%</b>

### Public Construction

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	7.2%	-	-	7.0%
Engagement Management	15%	-	12.8%	11.4%	11.1%	-	-	9.5%
Qualifications of Firm	30%	-	24.5%	23.0%	21.5%	-	-	21.0%
Staff Qualifications	45%	-	36.8%	29.2%	34.9%	-	-	27.4%
<b>Total</b>	<b>100%</b>	-	<b>83.1%</b>	<b>70.9%</b>	<b>74.7%</b>	-	-	<b>64.9%</b>

### Environmental Law

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	8.5%	9.0%	7.3%	-	-	-	7.0%
Engagement Management	15%	12.4%	12.8%	11.4%	-	-	-	9.5%
Qualifications of Firm	30%	24.0%	25.0%	17.5%	-	-	-	22.5%
Staff Qualifications	45%	38.3%	36.4%	28.5%	-	-	-	31.5%
<b>Total</b>	<b>100%</b>	<b>83.1%</b>	<b>83.2%</b>	<b>64.7%</b>	-	-	-	<b>70.5%</b>

### Air Quality

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	8.5%	9.0%	-	7.2%	-	-	-
Engagement Management	15%	12.4%	12.8%	-	11.1%	-	-	-
Qualifications of Firm	30%	25.5%	24.5%	-	23.0%	-	-	-
Staff Qualifications	45%	38.2%	36.8%	-	35.3%	-	-	-
<b>Total</b>	<b>100%</b>	<b>84.6%</b>	<b>83.1%</b>	-	<b>76.6%</b>	-	-	-

### Utility Rate Setting

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	-	-	-	7.0%
Engagement Management	15%	-	12.8%	11.4%	-	-	-	9.5%
Qualifications of Firm	30%	-	25.0%	21.5%	-	-	-	21.5%
Staff Qualifications	45%	-	39.0%	30.7%	-	-	-	31.5%
<b>Total</b>	<b>100%</b>	-	<b>85.8%</b>	<b>70.9%</b>	-	-	-	<b>69.5%</b>

## Real Estate and Related Matters

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	8.5%	9.0%	7.3%	-	-	-	-
Engagement Management	15%	12.4%	12.8%	11.4%	-	-	-	-
Qualifications of Firm	30%	25.0%	25.0%	21.5%	-	-	-	-
Staff Qualifications	45%	38.2%	36.8%	34.1%	-	-	-	-
<b>Total</b>	<b>100%</b>	<b>84.1%</b>	<b>83.6%</b>	<b>74.3%</b>	-	-	-	-

## General Contracts

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	7.2%	-	-	7.0%
Engagement Management	15%	-	12.8%	11.4%	11.1%	-	-	9.5%
Qualifications of Firm	30%	-	24.5%	23.5%	22.0%	-	-	22.5%
Staff Qualifications	45%	-	35.6%	32.2%	34.1%	-	-	32.3%
<b>Total</b>	<b>100%</b>	-	<b>81.9%</b>	<b>74.4%</b>	<b>74.4%</b>	-	-	<b>71.3%</b>

General Counsel firms were then interviewed by the Steering Committee using the following criteria:

CRITERION	WEIGHT
1. Presentation	10%
2. Questions	90%

## General Counsel

Criteria	Weight	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Presentation	10%	8.7%	4.6%	7.0%
Questions	90%	78.3%	43.9%	58.5%
<b>Total</b>	<b>100%</b>	<b>87.0%</b>	<b>48.5%</b>	<b>65.5%</b>

### Round 3 – Offered Rates and References

Each area of law was evaluated based on the following criteria:

<b>CRITERION</b>	<b>WEIGHT</b>
1. Interview	80%
2. Offered Rates	10%
3. References	10%

### **General Counsel**

<b>Criteria</b>	<b>Weight</b>	<b>Allen Matkins</b>	<b>Best Best &amp; Krieger LLP</b>	<b>Burke, Williams &amp; Sorenson, LLP</b>	<b>Hanson Bridgett LLP</b>
Interview	80%		69.6%		
Offered Rates	10%		10.0%		
References	10%		10.0%		
<b>Total</b>	<b>100%</b>		<b>89.6%</b>		

### **Public Construction**

<b>Criteria</b>	<b>Weight</b>	<b>Allen Matkins</b>	<b>Best Best &amp; Krieger LLP</b>	<b>Burke, Williams &amp; Sorenson, LLP</b>	<b>Hanson Bridgett LLP</b>
Interview	80%		66.4%		59.7%
Offered Rates	10%		10.0%		8.9%
References	10%		10.0%		9.8%
<b>Total</b>	<b>100%</b>		<b>86.4%</b>		<b>78.4%</b>

### Environmental Law

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%	66.5%	66.5%		
Offered Rates	10%	4.3%	10.0%		
References	10%	10.0%	10.0%		
<b>Total</b>	<b>100%</b>	<b>80.8%</b>	<b>86.5%</b>		

### Air Quality

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%	67.7%	66.4%		
Offered Rates	10%	2.5%	10.0%		
References	10%	10.0%	10.0%		
<b>Total</b>	<b>100%</b>	<b>80.2%</b>	<b>86.4%</b>		

### Utility Rate Setting

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%		68.7%	56.7%	
Offered Rates	10%		7.1%	10.0%	
References	10%		10.0%	9.9%	
<b>Total</b>	<b>100%</b>		<b>85.8%</b>	<b>76.6%</b>	



### Real Estate and Related Matters

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%	67.3%	66.8%		
Offered Rates	10%	5.5%	10.0%		
References	10%	10.0%	10.0%		
<b>Total</b>	<b>100%</b>	<b>82.8%</b>	<b>86.8%</b>		

### General Contracts

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%		65.6%	59.5%	59.5%
Offered Rates	10%		7.1%	10.0%	5.7%
References	10%		10.0%	9.9%	9.8%
<b>Total</b>	<b>100%</b>		<b>82.7%</b>	<b>79.4%</b>	<b>75.0%</b>

The costs shown below were the offered rates for the lead partner in each area of law.

Area of Law	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
General Counsel		\$360.00		
Public Construction		\$450.00		\$500.00
Environmental Law	\$706.00	\$450.00		
Air Quality	\$787.00	\$450.00		
Utility Rate Setting		\$450.00	\$350.00	
Real Estate & Related Matters	\$652.00	\$450.00		
General Contract		\$450.00	\$350.00	\$500.00