

## ORANGE COUNTY SANITATION DISTRICT

PARS 115 Trust Client Review November 8, 2023

## CONTACTS





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### PARS 115 TRUST TEAM

### **Trust Administrator & Consultant**



- Serves as record-keeper, consultant, and central point of contact
- Sub-trust accounting
- Coordinates all agency services
- Monitors plan compliance (IRS/GASB/State Government Code)
- Processes contributions/disbursements
- · Hands-on, dedicated support teams

39

Years of Experience (1984-2023)

2,000+

Plans under Administration 1,000+

Public Agency Clients 500+

115 Trust Clients

500 K+

Plan Participants

\$7.0<sub>B</sub>

Assets under Administration

#### Trustee



- 5th largest commercial bank and one of the nation's largest trustees for Section 115 trusts
- Safeguard plan assets
- Oversight protection as plan fiduciary
- Custodian of assets

160

Years of Experience (1863-2023)

\$9.51

Assets under Trust Custody

### **Investment Manager**



- Investment sub-advisor to trustee U.S. Bank
- Investment policy assistance
- Uses open architecture
- Active and passive platform options
- Customized portfolios (with minimum asset level)

104

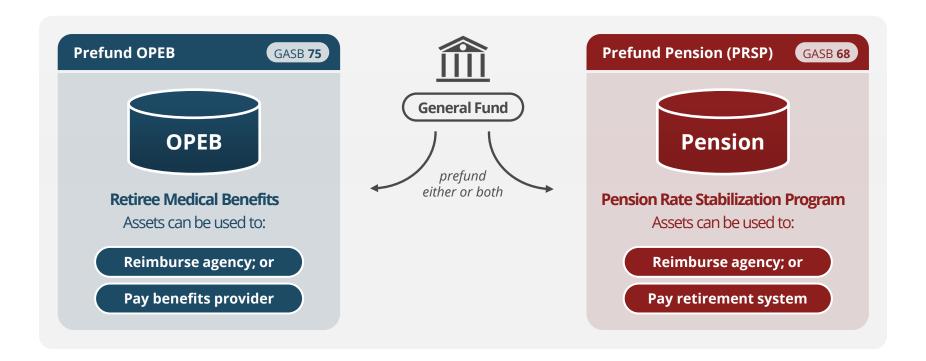
Years of Experience (1919-2023)

\$**8.7** в

Assets under Management



## PARS IRS-APPROVED SECTION 115 TRUST





### **Subaccounts**

OPEB and pension assets are individually sub-accounted, and can be divided by dept., bargaining group, or cost center.



### **Anytime Access**

Trust funds are available anytime; OPEB for OPEB and pension for pension.



### **Financial Stability**

Assets in the PARS Section 115 Combination Trust can be used to address unfunded liabilities.



### **Economies-of-Scale**

OPEB and pension assets aggregate and reach lower fees on tiered schedule sooner – saving money!



### **Flexible Investing**

Allows separate investment strategies for OPEB and pension subaccounts.



### **No Set Up Cost or Minimums**

No set-up costs, no minimum annual contribution amounts, and no fees until assets are added.



## SUMMARY OF AGENCY'S 115 TRUST

Plan Type: IRC Section 115 Irrevocable Exclusive Benefit Trust

Trustee Approach: Discretionary

Plan Effective Date: November 17, 2021

**Plan Administrator:** General Manager

Current "OC SAN A1" Investment Strategy: Moderate HighMark PLUS (Active) Strategy; Individual Account

Current "OC SAN B1" Investment Strategy: Balanced HighMark PLUS (Active) Strategy; Individual Account

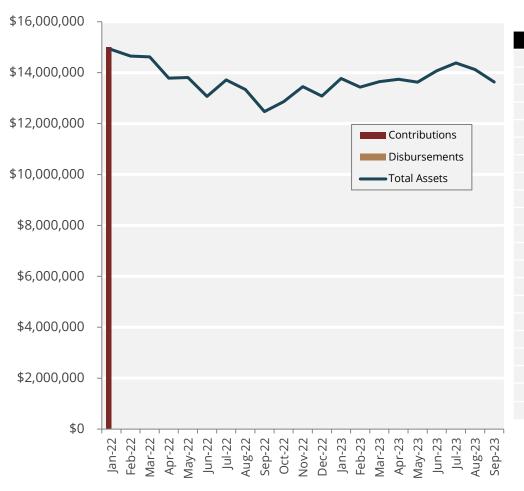
### AS OF SEPTEMBER 30, 2023:

	OC SAN A1	OC SAN B1	TOTAL
Initial Contribution:	January 2022: \$10,000,000	January 2022: \$5,000,000	January 2022: \$15,000,000
Additional Contributions:	\$0	\$0	\$0
Total Contributions:	\$10,000,000	\$5,000,000	\$15,000,000
Disbursements:	\$0	\$0	\$0
Total Investment Earnings:	(\$849,807)	(\$408,700)	(\$1,258,507)
Account Balance:	\$9,078,628	\$4,555,669	\$13,634,297



## SUMMARY OF AGENCY'S 115 TRUST

### HISTORY OF CONTRIBUTIONS, DISBURSEMENTS, AND TOTAL ASSETS AS OF SEPTEMBER 30, 2023:



Month	Contributions	Disbursements	Total Assets
Jan-22	\$15,000,000	\$0	\$14,910,223
Feb-22	\$0	\$0	\$14,649,008
Mar-22	\$0	\$0	\$14,623,146
Apr-22	\$0	\$0	\$13,784,198
May-22	\$0	\$0	\$13,810,584
Jun-22	\$0	\$0	\$13,070,591
Jul-22	\$0	\$0	\$13,715,516
Aug-22	\$0	\$0	\$13,339,975
Sep-22	\$0	\$0	\$12,469,379
Oct-22	\$0	\$0	\$12,861,764
Nov-22	\$0	\$0	\$13,449,662
Dec-22	\$0	\$0	\$13,082,100
Jan-23	\$0	\$0	\$13,769,178
Feb-23	\$0	\$0	\$13,434,801
Mar-23	\$0	\$0	\$13,645,922
Apr-23	\$0	\$0	\$13,737,708
May-23	\$0	\$0	\$13,629,567
Jun-23	\$0	\$0	\$14,073,051
Jul-23	\$0	\$0	\$14,383,732
Aug-23	\$0	\$0	\$14,121,531
Sep-23	\$0	\$0	\$13,634,297

**Plan Month Ending** 



### 21,500 21,500 54,144 80,64 80,64 80,64 Assets

## PENSION FUNDING STATUS

As of June 30, 2022, Orange County Sanitation District's ARBA pension plan is funded as \*:

	2021 ACFR Valuation Date: June 30, 2020	2022 ACFR Valuation Date: June 30, 2021
Total Pension Liability	\$23.3 M	\$20.4 M
Fiduciary Net Position (Asset)	\$0	\$0
Net Pension Liability	\$23.3 M	\$20.4 M
Funded Ratio	0.00%	0.00%
Service Cost	\$703 K (FY 20-21)	\$835 K (FY 21-22)
Discount Rate	1.92%	3.69%



<sup>\*</sup> Data from Agency's Annual Comprehensive Financial Report for FYE 2021 and 2022.

## BalanceSI Assets

## PENSION FUNDING STATUS

As of June 30, 2022, Orange County Sanitation District's OCERS pension plan is funded as \*:

2021 ACFR Valuation Date: June 30, 2020	<b>2022 ACFR</b> Valuation Date: June 30, 2021
\$63.2 M (1.63%)	\$146.8 M (8.72%)
\$68.6 M	\$178.7 M
(\$5.4 M)	(\$31.9 M)
108.5%	121.74%
\$8.5 M (FY 20-21)	\$8.5 M (FY 21-22)
7.00%	7.00%
	Valuation Date: June 30, 2020 \$63.2 M (1.63%) \$68.6 M (\$5.4 M) 108.5% \$8.5 M (FY 20-21)



<sup>\*</sup> Data from Agency's Annual Comprehensive Financial Report for FYE 2021 and 2022.

# HIGHMARK CAPITAL MANAGEMENT INVESTMENT REVIEW



**PARS: OC Sanitation District** 

October 18, 2023

Presented by Keith Stribling, CFA



### **DISCUSSION HIGHLIGHTS – OC Sanitation District**

### Investment objective - OC Sanitation District A1

Asset Allocation: PARS/Moderate Index PLUS (As of 9.30.23)

- Allocation Target 47.03% stocks (40-60% range), 48.51% bonds (40-60% range), 4.46% cash (0-20% range)
- Large cap 25.55%, Mid-cap 4.15%, Small cap 6.75%, International 9.73%, REIT 1.60%

### **Performance: OC Sanitation District A1**

(as of 9-30-23) gross of investment management fees, net of fund fees

3-months: -3.01%
9-months (YTD): 4.34%
1 Year: 9.36%
1-1-22 (ITD): -4.93%

### **Investment objective- OC Sanitation District B1**

Asset Allocation: PARS/Balanced (As of 9.30.23)

- Allocation Target 56.51% stocks (50-70% range), 38.53% bonds (30-50% range), 4.96% cash (0-20% range)
- Large cap 30.85%, Mid-cap 4.95%, Small cap 7.68%, International 11.40%; REIT 1.63%

### **Performance: OC Sanitation District B1**

(as of 9-30-23) gross of investment management fees, net of fund fees

3-months: -3.09%
 9-months (YTD): 5.21%
 1 Year: 10.89%
 1-1-22 (ITD): -4.75%

### Asset Allocation:

- · Modestly underweight equities
- · Favoring value style over growth
- · Recently added to international
- Neutral duration fixed income
- Added mortgages & eliminated high yield



### **DISCUSSION HIGHLIGHTS – OC Sanitation District**

### **Economic Review**

- Aggressive fiscal policy
- Monetary policy changing from inflationary to restrictive with rate hikes and a pullback on QE
- Rate hikes expected to curb inflation expectations but is the Fed done hiking
- Yield curve inverted implying a recession is in the offing
- Regional banks under duress
- Eventually global economies will improve
- Risks: Inflation...further policy mistake at the Fed; China slowing; Russian aggression in Ukraine



### PARS/OC SANITATION 115P-A1 (\*\*\*\*065800) Performance Report



		Year to Date		Inception to Date
	3 Months	(9 Months)	1 Year	01/01/2022
Cash Equivalents	1.30	3.60	4.50	2.91
Lipper Money Market Funds Index	1.30	3.63	4.53	2.93
Total Fixed Income	-2.68	.00	1.80	-6.06
Bloomberg US Aggregate Bd Index (USD)	-3.23	-1.21	.64	-8.29
Total Equities	-3.60	9.41	18.80	-4.53
Large Cap Funds	-2.69	14.68	22.46	-2.78
S&P 500 Composite Index	-3.27	13.07	21.62	-4.30
Mid Cap Funds	-4.79	3.91	13.48	-5.58
Russell Midcap Index	-4.68	3.91	13.45	-8.31
Small Cap Funds	-4.91	2.25	11.03	-6.16
Russell 2000 Index (USD)	-5.13	2.54	8.93	-10.98
International Equities	-4.60	4.24	19.18	-7.48
MSCI EAFE Index (Net)	-4.11	7.08	25.65	-4.89
MSCI EM Free Index (Net USD)	-2.93	1.82	11.70	-11.12
Real Estate - ETFs / Sctr Fds	-8.60	-4.89	67	-14.67
Wilshire REIT Index	-6.41	10	3.94	-16.38
Total Managed Portfolio	-3.01	4.34	9.36	-4.93

As of: September 30, 2023

Returns are gross of fees not including account level advisory fees unless otherwise stated. Gross returns are presented before management and custodial fees but after all trading expenses, embedded and reflect the reinvestment of dividends and other income. Net returns are net of investment management fees in effect for the respective time period. Returns for periods over one year are annualized. An investor cannot invest directly in unmanaged indices. The information presented has been obtained from sources believed to be accurate and reliable. Past performance is not indicative of future returns. Securities are not FDIC insured have no bank guarantee and may lose value.



### **ASSET ALLOCATION- OC Sanitation District A1**

	Ticker	Investment Vehicle	Weight
,			47.000/
Equity	207701		47.03%
Large Cap Core	COFYX	Columbia Contrarian Core Cl Y	4.61%
	VGIAX	Vanguard Gro & Inc Admiral Shares	9.14%
Large Cap Value	DODGX	Dodge & Cox Stock Fund	4.42%
	IVE	iShares S&P 500 Value ETF	1.88%
Large Cap Growth	HNACX	Harbor CP Appre Rtrmt Cl	2.69%
	IVW	iShares S&P 500 Growth ETF	2.73%
Mid Cap Growth	IWR	iShares Rusell Mid Cap ETF	4.07%
Small Cap Value	UBVFX	Undiscovered Mgrs Behavrl R6	3.40%
Small Cap Growth	<b>FGROX</b>	Emerald Growth Fund	3.07%
International Core	DFALX	DFA Large Cap International Port	3.57%
International Value	DODFX	Dodge & Cox International Stock Fund	1.24%
International Growth	MGRDX	MFS International Growth Fund	1.17%
Emerging Markets	HHHFX	Hartford Schrodr Mkts Eq	3.59%
REIT	VNQ	Vngrd Index Tr Reit Viper Shs	1.46%
Fixed Income			48.51%
Intermediate-Term	PTRQX	Prudential Total Return BD	14.14%
	DBLFX	Doubleline Core Fixed Inc CI I	14.13%
	DODIX	Dodge & Cox Income	14.07%
	GOVT	Ishares US Treasury ETF	3.10%
Mortage Backed	МВВ	iShares MBB ETF	3.08%
Cash			4.46%
	FGXXX	First Amern Govt Oblig Fd CL X	4.46%
TOTAL			100.00%



### PARS/OC SANITATION 115P-B1 (\*\*\*\*065801) Performance Report



#### As of: September 30, 2023

		Year		Inception
		to Date		to Date
	3 Months	(9 Months)	1 Year	01/01/2022
Cash Equivalents	1.30	3.60	4.49	2.91
Lipper Money Market Funds Index	1.30	3.63	4.53	2.93
Total Fixed Income	-2.71	.01	1.81	-6.15
Bloomberg US Aggregate Bd Index (USD)	-3.23	-1.21	.64	-8.29
Total Equities	-3.59	9.39	18.75	-4.48
Large Cap Funds	-2.69	14.63	22.41	-2.78
S&P 500 Composite Index	-3.27	13.07	21.62	-4.30
Mid Cap Funds	-4.78	3.90	13.47	-5.33
Russell Midcap Index	-4.68	3.91	13.45	-8.31
Small Cap Funds	-4.90	2.20	10.98	-5.99
Russell 2000 Index (USD)	-5.13	2.54	8.93	-10.98
International Equities	-4.60	4.19	19.09	-7.54
MSCI EAFE Index (Net)	-4.11	7.08	25.65	-4.89
MSCI EM Free Index (Net USD)	-2.93	1.82	11.70	-11.12
Real Estate - ETFs / Sctr Fds	-8.60	-5.06	84	-14.63
Wilshire REIT Index	-6.41	10	3.94	-16.38
Total Managed Portfolio	-3.09	5.21	10.89	-4.75

Returns are gross of fees not including account level advisory fees unless otherwise stated. Gross returns are presented before management and custodial fees but after all trading expenses, embedded and reflect the reinvestment of dividends and other income. Net returns are net of investment management fees in effect for the respective time period. Returns for periods over one year are annualized. An investor cannot invest directly in unmanaged indices. The information presented has been obtained from sources believed to be accurate and reliable. Past performance is not indicative of future returns Securities are not FDIC insured have no bank guarantee and may lose value.



### **ASSET ALLOCATION- OC Sanitation District B1**

	Ticker	Investment Vehicle	Weight
	TICKEI	investment venicle	Weight
Equity			56.51%
Large Cap Core	COFYX	Columbia Contrarian Core Cl Y	5.63%
	VGIAX	Vanguard Gro & Inc Admiral Shares	11.15%
Large Cap Value	DODGX	Dodge & Cox Stock Fund	5.30%
	IVE	iShares S&P 500 Value ETF	2.26%
Large Cap Growth	HNACX	Harbor CP Appre Rtrmt Cl	3.23%
	IVW	iShares S&P 500 Growth ETF	3.28%
Mid Cap Growth	IWR	iShares Rusell Mid Cap ETF	4.95%
Small Cap Value	UBVFX	Undiscovered Mgrs Behavrl R6	4.04%
Small Cap Growth	<b>FGROX</b>	Emerald Growth Fund	3.64%
International Core	DFALX	DFA Large Cap International Port	4.25%
International Value	DODFX	Dodge & Cox International Stock Fund	1.45%
International Growth	MGRDX	MFS International Growth Fund	1.36%
Emerging Markets	HHHFX	Hartford Schrodr Mkts Eq	4.34%
REIT	VNQ	Vngrd Index Tr Reit Viper Shs	1.63%
Fixed Income			38.53%
Intermediate-Term	PTRQX	Prudential Total Return BD	11.21%
	DBLFX	Doubleline Core Fixed Inc Cl I	11.19%
	DODIX	Dodge & Cox Income	11.14%
	GOVT	Ishares US Treasury ETF	2.50%
Mortage Backed	MBB	iShares MBB ETF	2.49%
Cash			4.96%
	FGXXX	First Amern Govt Oblig Fd CL X	4.96%
TOTAL			100.00%
IOIAL			100.00%



### OC Sanitation District For Period Ending September 30, 2023

Fund Name         1-Month Return         3-Month Return         Year-to-Date Date         1-Year Return         3-Year Return           Columbia Contrarian Core Inst3         -4.93         -2.96         17.18         24.70         10.74         10.55           Vanguard Growth & Income Adm         -4.39         -3.16         11.87         19.94         10.44         9.49           Dodge & Cox Stock I         -2.57         -0.17         6.98         20.88         16.47         8.61           iShares S&P 500 Value ETF         -4.66         -4.13         7.43         21.98         13.18         8.23           Harbor Capital Appreciation Retirement iShares S&P 500 Growth ETF         -4.88         -2.63         17.94         19.60         6.61         10.25           S&P 500 TR USD         -4.77         -3.27         13.07         21.62         10.15         9.92           MID CAP EQUITY FUNDS           iShares Russell Mid-Cap ETF         -5.04         -4.72         3.80         13.30         7.93         6.23	10-Year Return 11.71
Columbia Contrarian Core Inst3         -4.93         -2.96         17.18         24.70         10.74         10.55           Vanguard Growth & Income Adm         -4.39         -3.16         11.87         19.94         10.44         9.49           Dodge & Cox Stock I         -2.57         -0.17         6.98         20.88         16.47         8.61           iShares S&P 500 Value ETF         -4.66         -4.13         7.43         21.98         13.18         8.23           Harbor Capital Appreciation Retirement iShares S&P 500 Growth ETF         -4.88         -2.63         17.94         19.60         6.61         10.25           S&P 500 TR USD         -4.77         -3.27         13.07         21.62         10.15         9.92           MID CAP EQUITY FUNDS           iShares Russell Mid-Cap ETF         -5.04         -4.72         3.80         13.30         7.93         6.23	
Vanguard Growth & Income Adm       -4.39       -3.16       11.87       19.94       10.44       9.49         Dodge & Cox Stock I       -2.57       -0.17       6.98       20.88       16.47       8.61         iShares S&P 500 Value ETF       -4.66       -4.13       7.43       21.98       13.18       8.23         Harbor Capital Appreciation Retirement iShares S&P 500 Growth ETF       -4.88       -2.63       17.94       19.60       6.61       10.25         S&P 500 TR USD       -4.77       -3.27       13.07       21.62       10.15       9.92         MID CAP EQUITY FUNDS         iShares Russell Mid-Cap ETF       -5.04       -4.72       3.80       13.30       7.93       6.23	11.71
Dodge & Cox Stock I         -2.57         -0.17         6.98         20.88         16.47         8.61           iShares S&P 500 Value ETF         -4.66         -4.13         7.43         21.98         13.18         8.23           Harbor Capital Appreciation Retirement iShares S&P 500 Growth ETF         -5.49         -3.40         32.28         30.35         2.43         10.46           iShares S&P 500 Growth ETF         -4.88         -2.63         17.94         19.60         6.61         10.25           S&P 500 TR USD         -4.77         -3.27         13.07         21.62         10.15         9.92           MID CAP EQUITY FUNDS           iShares Russell Mid-Cap ETF         -5.04         -4.72         3.80         13.30         7.93         6.23           SMALL CAP EQUITY FUNDS	
iShares S&P 500 Value ETF -4.66 -4.13 7.43 21.98 13.18 8.23 Harbor Capital Appreciation Retirement -5.49 -3.40 32.28 30.35 2.43 10.46 iShares S&P 500 Growth ETF -4.88 -2.63 17.94 19.60 6.61 10.25 S&P 500 TR USD -4.77 -3.27 13.07 21.62 10.15 9.92    MID CAP EQUITY FUNDS	11.82
Harbor Capital Appreciation Retirement -5.49 -3.40 32.28 30.35 2.43 10.46 iShares S&P 500 Growth ETF -4.88 -2.63 17.94 19.60 6.61 10.25 S&P 500 TR USD -4.77 -3.27 13.07 21.62 10.15 9.92 iShares Russell Mid-Cap ETF -5.04 -4.72 3.80 13.30 7.93 6.23 SMALL CAP EQUITY FUNDS	10.64
iShares S&P 500 Growth ETF -4.88 -2.63 17.94 19.60 6.61 10.25   \$&P 500 TR USD -4.77 -3.27 13.07 21.62 10.15 9.92      MID CAP EQUITY FUNDS	9.46
S&P 500 TR USD         -4.77         -3.27         13.07         21.62         10.15         9.92           MID CAP EQUITY FUNDS           iShares Russell Mid-Cap ETF         -5.04         -4.72         3.80         13.30         7.93         6.23           SMALL CAP EQUITY FUNDS	13.66
MID CAP EQUITY FUNDS           iShares Russell Mid-Cap ETF         -5.04         -4.72         3.80         13.30         7.93         6.23           SMALL CAP EQUITY FUNDS	13.26
iShares Russell Mid-Cap ETF -5.04 -4.72 3.80 13.30 7.93 6.23 SMALL CAP EQUITY FUNDS	11.91
SMALL CAP EQUITY FUNDS	
	8.82
Undiscovered Managers Behavioral Val R6         -5.30         -1.04         -0.69         12.99         23.70         6.09	9.07
Emerald Growth Institutional -6.68 -8.54 3.58 10.08 1.05 2.43	7.73
Russell 2000 TR USD -5.89 -5.13 2.54 8.93 7.16 2.40	6.65
INTERNATIONAL EQUITY FUNDS	
Dodge & Cox International Stock I -2.69 -1.32 9.26 26.74 12.13 4.43	4.08
DFA Large Cap International I -3.26 -3.87 6.87 25.26 6.73 3.71	4.10
MFS International Growth R6 -6.51 -7.80 3.69 18.46 2.54 4.69	5.72
MSCI EAFE NR USD -3.42 -4.11 7.08 25.65 5.75 3.24	3.82
Hartford Schroders Emerging Mkts Eq F -3.68 -6.03 0.69 11.26 -3.29 0.58	2.35
MSCI EM NR USD -2.62 -2.93 1.82 11.70 -1.73 0.55	2.07
REAL ESTATE FUNDS	
1-Month 3-Month Year-to- 1-Year 3-Year 5-Year	10-Year
Fund Name Return Return Date Return Return Return	Return
Vanguard Real Estate ETF -7.35 -8.55 -5.40 -1.32 2.31 2.40	5.50
BOND FUNDS	
Dodge & Cox Income I -2.46 -2.77 0.35 3.11 -3.15 1.32	2.18
DoubleLine Core Fixed Income I -2.44 -2.93 -0.07 1.10 -4.03 -0.06	1.57
PGIM Total Return Bond R6 -2.34 -2.52 0.57 2.90 -4.66 0.61	2.03
iShares MBS ETF -3.12 -4.03 -2.19 -0.22 -5.15 -0.80	2.03
iShares US Treasury Bond ETF -2.21 -3.07 -1.22 -0.75 -5.90 -0.14	0.50 0.54

Source: SEI Investments, Morningstar Investments

CAPITAL MANAGEMENT

Returns less than one year are not annualized. Past performance is no indication of future results. The information presented has been obtained from sources believed to be accurate and reliable. Securities are not FDIC insured, have no bank guarantee and may lose value.