



# OPERATIONS COMMITTEE

## Agenda Report

Headquarters  
18480 Bandilier Circle  
Fountain Valley, CA 92708  
(714) 593-7433

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**File #:** 2025-4594

**Agenda Date:** 11/19/2025

**Agenda Item No:** 7.

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**FROM:** Robert Thompson, General Manager  
Originator: Riaz Moinuddin, Director of Operations & Maintenance

**SUBJECT:**

**INDUSTRIAL CLEANING SERVICES (RE-BID), SPECIFICATION NO. S-2025-660BD-R**

**GENERAL MANAGER'S RECOMMENDATION**

RECOMMENDATION:

A. Approve a General Services Contract to Performance Pipeline Technologies Inc., dba Sanitation Systems for Industrial Cleaning Services, Specification No. S-2025-660BD-R, for a total amount not to exceed \$3,521,625 for the period of December 1, 2025, through November 30, 2026, with four (4) optional one-year renewals; and

B. Approve an annual contingency of \$352,163 (10%).

**BACKGROUND**

The purpose of this General Services Contract is to provide industrial cleaning services for the Orange County Sanitation District (OC San) treatment facilities, collections system, and pump station infrastructures. Debris, grit, and other accumulated materials will be removed and disposed of using a combination of hydro cleaning and industrial vacuuming equipment. These activities are part of a planned and scheduled preventative and corrective maintenance approach that helps ensure the availability of collections and treatment plant structures.

**RELEVANT STANDARDS**

- Protect OC San assets
- 24/7/365 treatment plant reliability
- Maintain a proactive asset management program

**PROBLEM**

To maintain process capacity and performance, OC San must routinely clean process structures, pipes, and wet wells to remove debris, grit, scum, and other materials allowing staff to inspect and assess structural and mechanical conditions.

**PROPOSED SOLUTION**

Approve a General Services Contract with Performance Pipeline Technologies to provide regular Industrial Cleaning Services for the collections and reclamation plant structures.

**TIMING CONCERNS**

The current service contract expires on December 31, 2025. Additionally, increased cleaning needs from ongoing Capital Improvement Program (CIP) projects have modified flow patterns and heightened system cleaning requirements. Approval of the contract will ensure uninterrupted service and allow addressing debris removal and line cleaning needs proactively, minimizing the risk of operational disruptions.

**RAMIFICATIONS OF NOT TAKING ACTION**

Without routine cleaning, OC San could face degraded treatment process performance and possible sewer spills, reduced efficiency, and increased expenses for repairs and replacements. Regular maintenance is essential to prevent these outcomes and ensure reliable system operations.

**PRIOR COMMITTEE/BOARD ACTIONS**

July 2024 - Approved a contingency increase of \$216,050 (31%) to the existing Service Contract with Performance Pipeline Technologies Inc., dba Sanitation Systems, for Industrial Cleaning Services, Specification No. S-2020-1184BD, for a total contract amount not to exceed \$694,500 and a new total contingency of \$285,500 (41%) for the period of January 1, 2024, through December 31, 2024.

November 2020 - Awarded a Service Contract to Performance Pipeline Technologies Inc. dba Sanitation Systems for Industrial Cleaning Service, Specification No. S-2020-1184BD, for a total amount not to exceed \$694,500 for the period of January 1, 2021 through December 31, 2021, with four one-year renewal options; and approved an annual contingency of \$69,450 (10%).

**ADDITIONAL INFORMATION**

A Request for Proposal was issued on July 23, 2025, for Industrial Cleaning Services with four (4) proposals received. Prior to the receipt of the proposals, an evaluation team consisting of OC San staff was formed. Individual scoring was the chosen method of evaluation for this procurement. Members of the team performed an independent review of the proposals and later met as a group with the Purchasing Representative. The proposals were evaluated based on the following criteria:

| <b>CRITERION</b>                | <b>WEIGHT</b> |
|---------------------------------|---------------|
| Qualifications of the Firm      | 30%           |
| Staffing & Project Organization | 20%           |
| Work Plan                       | 30%           |
| Cost                            | 20%           |

The evaluation team first reviewed and scored the proposals based on the criteria listed above, excluding the cost.

| Rank | Proposer                                | Criterion 1<br>(Max 30%) | Criterion 2<br>(Max 20%) | Criterion 3<br>(Max 30%) | Subtotal Score<br>(Max 80%) |
|------|-----------------------------------------|--------------------------|--------------------------|--------------------------|-----------------------------|
| 1    | Performance Pipeline Technologies, Inc. | 26%                      | 17%                      | 26%                      | 69%                         |
| 2    | National Plant Services                 | 19%                      | 11%                      | 18%                      | 48%                         |
| 3    | United Pumping Service, Inc.            | 17%                      | 11%                      | 15%                      | 43%                         |
| 4    | US Ecology                              | 13%                      | 10%                      | 17%                      | 40%                         |

All proposals were accompanied by a sealed cost proposal. Only the cost proposals for the two (2) highest ranked firms were opened.

| Rank | Proposer                                | Subtotal Score<br>without cost<br>(Max 80%) | Cost<br>(Max 20%) | Total Weighted<br>Score<br>(Max 100%) |
|------|-----------------------------------------|---------------------------------------------|-------------------|---------------------------------------|
| 1    | Performance Pipeline Technologies, Inc. | 69%                                         | 20%               | 89%                                   |
| 2    | National Plant Services                 | 48%                                         | 13%               | 61%                                   |

#### **COST INFORMATION FOR OPENED PROPOSALS**

| Rank | Proposer                                | Original Cost  | BAFO           |
|------|-----------------------------------------|----------------|----------------|
| 1    | Performance Pipeline Technologies, Inc. | \$3,641,750.00 | \$3,521,625.00 |
| 2    | National Plant Services                 | \$5,308,374.25 | N/A            |

The cost proposals received are based on an hourly rate and a unit cost per gallon of material dewatered, as well as equipment mobilization and demobilization costs.

Based on these results, staff recommend awarding a General Services Contract to Performance Pipeline Technologies, Inc.

#### **CEQA**

Industrial cleaning services are categorically exempt from CEQA under the Class 1 categorical exemptions set forth in California Code of Regulations Section 15301. Section 15301 (Class 1) exempts from CEQA “the operation, repair, maintenance, permitting, leasing, licensing, or minor alteration of existing public or private structures, facilities, mechanical equipment, or topographical features, involving negligible or no expansion of existing or former use,” including “(b) Existing facilities of both investor and publicly-owned utilities used to provide electric power, natural gas, sewerage, or other public utility services”.

**FINANCIAL CONSIDERATIONS**

This request complies with the authority levels of OC San's Purchasing Ordinance. This item has been budgeted (Budget Update FY 2025-26, Page 33, Repairs and Maintenance) and the budget is sufficient for the recommended action.

| <u>Date of Approval</u> | <u>Contract Amount</u> | <u>Contingency</u> |
|-------------------------|------------------------|--------------------|
| 11/19/2025              | \$3,521,625            | \$352,163 (10%)    |

**ATTACHMENT**

*The following attachment(s) may be viewed on-line at the OC San website ([www.ocsan.gov](http://www.ocsan.gov)) with the complete agenda package:*

- General Services Contract, S-2025-660BD-R