

Furnishings, Fixtures, and Equipment Purchase Updated Approval

Headquarters Complex at Plant No. 1,
Project No. P1-128A

Presented by:
Mike Dorman
Director of
Engineering

Steering
Committee
May 24, 2023



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ORANGE COUNTY SANITATION DISTRICT

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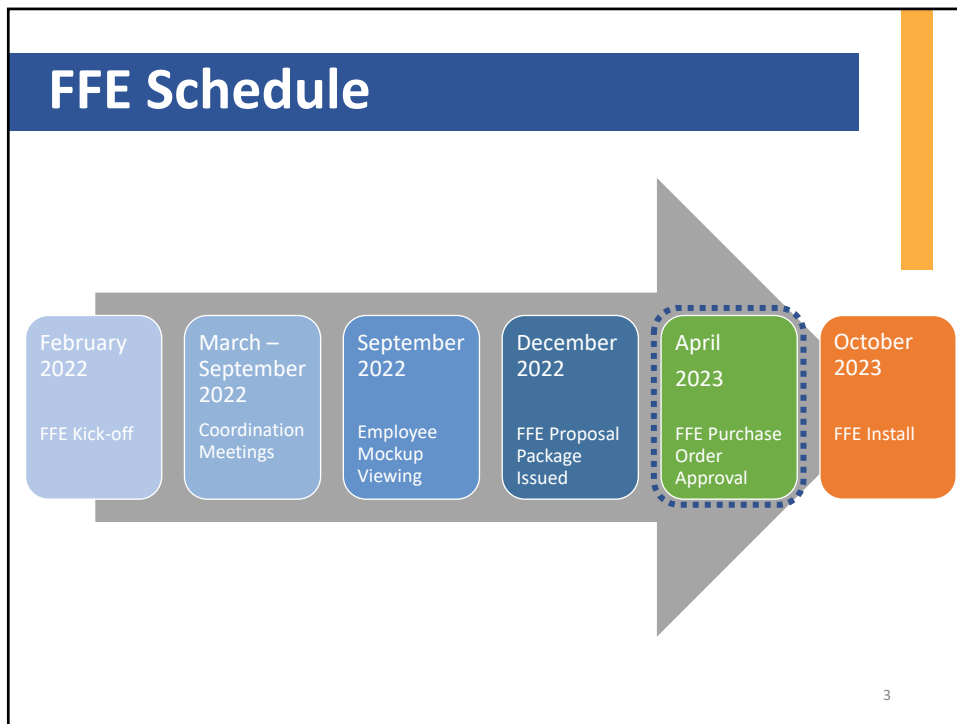
Furnishings, Fixtures, and Equipment (FFE)

Interior and loose site furniture/equipment



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April Proposal and Approval

Budget	\$3,950,000
<u>Dealer</u>	<u>Pricing</u>
GM Business Interiors (GMBI)	\$3,907,183
PeopleSpace, Inc.	\$4,995,818
Bluespace Interiors	\$5,020,274

- Evaluated quality of lowest bidder
- April Board approved purchase order contract to GMBI

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Post Approval

- GMBI identified pricing error and could not hold their pricing
- Reopened negotiations for best and final with all dealers
- Requested inclusion of any potential cost saving options

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Updated Proposals

Dealer	April Proposal	May Proposal (Best & Final Offer)	Cost Savings Proposal
PeopleSpace, Inc.	\$4,995,818	\$4,995,818	\$3,464,521
Bluespace Interiors	\$5,020,274	\$4,983,399	\$4,672,407
GMBI	\$3,907,183	\$5,050,788	-



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Updated Proposals

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Bluespace Interiors	\$5,020,274	\$4,983,399	\$4,672,407
GMBI	\$3,907,183	\$5,050,788	-

PeopleSpace, Inc. provides good quality, cost competitive pricing, and most opportunity for cost savings.



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Recommendation

Recommend to the Board of Directors to:

- A. Rescind approval of a Purchase Order Contract to GM Business Interiors (GMBI) for the purchase of furniture for the Headquarters Complex at Plant No. 1, Project No. P1-128A, utilizing the County of Orange Regional Cooperative Agreement No. RCA-017-22010154 for a total amount not to exceed \$3,907,183 including freight and sales tax and a contingency of \$39,072 (1%); and
- B. Approve a Purchase Order Contract to PeopleSpace, Inc. for the purchase of furniture for the Headquarters Complex at Plant No. 1, Project No. P1-128A, utilizing the cooperative contract with the County of Orange Regional Cooperative Agreement No. RCA-017-22010154, the National Cooperative Purchasing Alliance (NCPA) Agreement Nos. 07-43 and 07-84, and OMNIA Contract No. R191803 for a total amount not to exceed \$4,995,819 including freight and sales tax.

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Questions

