Detailed Scoring

General Legal Services: CS-2024-1440BD

Round 1 – Evaluation of Written Proposals

Each area of law was evaluated based on the following criteria:

CRITERION	WEIGHT
1. Engagement Management	15%
2. Qualifications of the Firm	35%
3. Staff Qualifications	50%

Scores shown in Round 1 are rounded to the nearest whole number.

General Counsel

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	-	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	20%	-	-	26%	26%	26%	21%	23%	26%
Staff Qualifications	50%	28%	-	-	39%	39%	41%	33%	36%	39%
Total	**100%**	**55%**	**-**	**-**	**78%**	**77%**	**77%**	**64%**	**68%**	**75%**

Public Construction

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	12%	-	22%	23%	23%	26%	12%	12%	25%
Staff Qualifications	50%	15%	-	34%	35%	35%	37%	17%	18%	35%
Total	**100%**	**34%**	**-**	**67%**	**71%**	**70%**	**73%**	**39%**	**39%**	**70%**

Environmental Law

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	12%	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	12%	26%	21%	23%	24%	23%	12%	13%	25%
Staff Qualifications	50%	15%	41%	30%	35%	35%	34%	16%	18%	35%
Total	**100%**	**34%**	**79%**	**62%**	**71%**	**71%**	**67%**	**38%**	**40%**	**70%**

Air Quality

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	12%	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	11%	23%	0%	22%	19%	24%	12%	12%	7%
Staff Qualifications	50%	15%	33%	0%	32%	28%	38%	16%	16%	10%
Total	**100%**	**33%**	**68%**	**11%**	**67%**	**59%**	**72%**	**38%**	**37%**	**27%**

Utility Rate Setting

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	-	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	12%	-	-	24%	24%	23%	12%	12%	26%
Staff Qualifications	50%	15%	-	-	36%	38%	34%	16%	16%	38%
Total	**100%**	**34%**	**-**	**-**	**73%**	**74%**	**67%**	**38%**	**37%**	**74%**

Real Estate and Related Matters

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	12%	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	14%	27%	24%	22%	24%	24%	12%	11%	24%
Staff Qualifications	50%	19%	41%	35%	36%	37%	35%	17%	15%	36%
Total	**100%**	**40%**	**80%**	**70%**	**71%**	**73%**	**69%**	**39%**	**35%**	**70%**

General Contracts

Criteria	Weight	Aleshire & Wynder, LLP	Allen Matkins	BDG Law Group	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Engagement Management	15%	7%	-	11%	13%	12%	10%	10%	9%	10%
Qualifications of Firm	35%	14%		23%	24%	25%	26%	14%	14%	25%
Staff Qualifications	50%	18%	-	34%	35%	38%	36%	20%	20%	36%
Total	**100%**	**39%**	**-**	**67%**	**72%**	**75%**	**72%**	**44%**	**43%**	**71%**

Round 2 – Interviews

Each area of law was evaluated based on the following criteria:

CRITERION	WEIGHT
1. Presentation	10%
2. Engagement Management	15%
3. Qualifications of the Firm	30%
4. Staff Qualifications	45%

General Counsel

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	7.2%	6.2%	7.2%	7.0%
Engagement Management	15%	-	12.8%	11.4%	11.1%	8.4%	10.0%	9.5%
Qualifications of Firm	30%	-	25.5%	22.0%	21.0%	18.0%	20.7%	20.0%
Staff Qualifications	45%	-	37.1%	34.5%	34.9%	28.9%	33.4%	31.9%
Total	**100%**	**-**	**84.4%**	**75.2%**	**74.2%**	**61.5%**	**71.3%**	**68.4%**

Public Construction

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	7.2%	-	-	7.0%
Engagement Management	15%	-	12.8%	11.4%	11.1%	-	-	9.5%
Qualifications of Firm	30%	-	24.5%	23.0%	21.5%	-	-	21.0%
Staff Qualifications	45%	-	36.8%	29.2%	34.9%	-	-	27.4%
Total	**100%**	**-**	**83.1%**	**70.9%**	**74.7%**	**-**	**-**	**64.9%**

Environmental Law

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	8.5%	9.0%	7.3%	-	-	-	7.0%
Engagement Management	15%	12.4%	12.8%	11.4%	-	-	-	9.5%
Qualifications of Firm	30%	24.0%	25.0%	17.5%	-	-	-	22.5%
Staff Qualifications	45%	38.3%	36.4%	28.5%	-	-	-	31.5%
Total	**100%**	**83.1%**	**83.2%**	**64.7%**	**-**	**-**	**-**	**70.5%**

Air Quality

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	8.5%	9.0%	-	7.2%	-	-	-
Engagement Management	15%	12.4%	12.8%	-	11.1%	-	-	-
Qualifications of Firm	30%	25.5%	24.5%	-	23.0%	-	-	-
Staff Qualifications	45%	38.2%	36.8%	-	35.3%	-	-	-
Total	**100%**	**84.6%**	**83.1%**	**-**	**76.6%**	**-**	**-**	**-**

Utility Rate Setting

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	-	-	-	7.0%
Engagement Management	15%	-	12.8%	11.4%	-	-	-	9.5%
Qualifications of Firm	30%	-	25.0%	21.5%	-	-	-	21.5%
Staff Qualifications	45%	-	39.0%	30.7%	-	-	-	31.5%
Total	**100%**	**-**	**85.8%**	**70.9%**	**-**	**-**	**-**	**69.5%**

Real Estate and Related Matters

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	8.5%	9.0%	7.3%	-	-	-	-
Engagement Management	15%	12.4%	12.8%	11.4%	-	-	-	-
Qualifications of Firm	30%	25.0%	25.0%	21.5%	-	-	-	-
Staff Qualifications	45%	38.2%	36.8%	34.1%	-	-	-	-
Total	**100%**	**84.1%**	**83.6%**	**74.3%**	**-**	**-**	**-**	**-**

General Contracts

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP	Richard D. Jones	Rutan & Tucker, LLP	Woodruff & Smart
Presentation	10%	-	9.0%	7.3%	7.2%	-	-	7.0%
Engagement Management	15%	-	12.8%	11.4%	11.1%	-	-	9.5%
Qualifications of Firm	30%	-	24.5%	23.5%	22.0%	-	-	22.5%
Staff Qualifications	45%	-	35.6%	32.2%	34.1%	-	-	32.3%
Total	**100%**	**-**	**81.9%**	**74.4%**	**74.4%**	**-**	**-**	**71.3%**

General Counsel firms were then interviewed by the Steering Committee using the following criteria:

CRITERION	WEIGHT
1. Presentation	10%
2. Questions	90%

General Counsel

Criteria	Weight	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Presentation	10%	8.7%	4.6%	7.0%
Questions	90%	78.3%	43.9%	58.5%
Total	**100%**	**87.0%**	**48.5%**	**65.5%**

Round 3 – Offered Rates and References

Each area of law was evaluated based on the following criteria:

CRITERION	WEIGHT
1. Interview	80%
2. Offered Rates	10%
3. References	10%

General Counsel

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%		69.6%		
Offered Rates	10%		10.0%		
References	10%		10.0%		
Total	**100%**		**89.6%**		

Public Construction

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%		66.4%		59.7%
Offered Rates	10%		10.0%		8.9%
References	10%		10.0%		9.8%
Total	**100%**		**86.4%**		**78.4%**

Environmental Law

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%	66.5%	66.5%		
Offered Rates	10%	4.3%	10.0%		
References	10%	10.0%	10.0%		
Total	**100%**	**80.8%**	**86.5%**		

Air Quality

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%	67.7%	66.4%		
Offered Rates	10%	2.5%	10.0%		
References	10%	10.0%	10.0%		
Total	**100%**	**80.2%**	**86.4%**		

Utility Rate Setting

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%		68.7%	56.7%	
Offered Rates	10%		7.1%	10.0%	
References	10%		10.0%	9.9%	
Total	**100%**		**85.8%**	**76.6%**	

Real Estate and Related Matters

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%	67.3%	66.8%		
Offered Rates	10%	5.5%	10.0%		
References	10%	10.0%	10.0%		
Total	**100%**	**82.8%**	**86.8%**		

General Contracts

Criteria	Weight	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
Interview	80%		65.6%	59.5%	59.5%
Offered Rates	10%		7.1%	10.0%	5.7%
References	10%		10.0%	9.9%	9.8%
Total	**100%**		**82.7%**	**79.4%**	**75.0%**

The costs shown below were the offered rates for the lead partner in each area of law.

Area of Law	Allen Matkins	Best Best & Krieger LLP	Burke, Williams & Sorenson, LLP	Hanson Bridgett LLP
General Counsel		$360.00		
Public Construction		$450.00		$500.00
Environmental Law	$706.00	$450.00		
Air Quality	$787.00	$450.00		
Utility Rate Setting		$450.00	$350.00	
Real Estate & Related Matters	$652.00	$450.00		
General Contract		$450.00	$350.00	$500.00