

Nor-Cal Beverage

- Nor-Cal Beverage is one of our largest customer (\$400,000 to \$500,000)
- Nor-Cal acquired two new, large companies resulting in a \$500,000 increase
- Since these additions were new, they did not fully anticipate the increase
- Nor-Cal has never requested a payment plan during their 20 years with OC San
- They have never been delinquent on any of their invoices

1

Finance Related Payment Plans Since 2010

	Date	Customer	Amount	Term	Status
1	02/01/2012	Circuit Access	\$ 5,000	9 months	PAID
2	02/01/2012	Beo-Mag	\$ 3,400	6 months	PAID
3	08/15/2014	Scientific Spray	\$ 1,500	4 months	PAID
4	01/15/2015	Copper Clad	\$ 17,000	6 months	PAID
5	01/25/2017	Van Law	\$ 799,000	24 months	PAID
6	07/26/2017	Thompson Energy	\$ 107,000	12 months	PAID
7	02/15/2018	Simply Fresh	\$ 76,000	6 months	PAID
8	05/23/2018	LSW	\$ 529,000	24 months	PAID

2

Violation Related Payment Plans Since 2010

	Date	Customer	Amount	Term	Status
1	05/01/2008	Almatron Electronics	\$ 36,000	24 months	PAID
2	01/01/2010	Precision Anodizing	\$ 72,000	24 months	PAID
3	04/01/2014	*Customline Screen Printing	\$ 10,000	12 months	INC
4	09/05/2014	Anaheim Plating	\$ 3,000	3 months	PAID
5	07/01/2017	OC Pumping	\$ 59,000	1 month	PAID
6	07/01/2017	Electrolurgy	\$ 11,000	12 months	PAID
7	01/01/2018	Carter Electronics	\$ 80,000	12 months	PAID
8	06/01/2018	Canyon Septic	\$ 6,000	13 months	PAID
9	06/15/2018	JR Grease	\$ 30,000	6 months	PAID
10	10/21/2018	Hixson Metal Finishing	\$ 21,000	2 months	PAID