

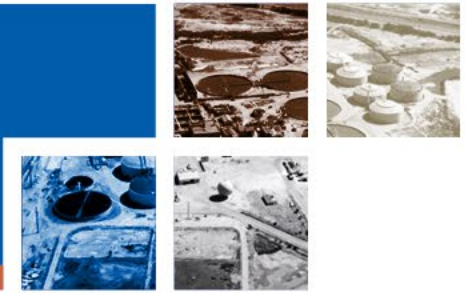


Contract Security Services

Presented by Rod Collins
Safety and Health Supervisor

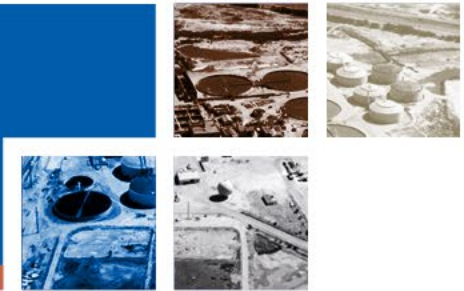


Background



- The Orange County Sanitation District (OCSD) utilizes third-party security firms to provide a secure working environment for employees, contractors, and visitors.
- Properties guarded and patrolled include both treatment plants, Mt. Langley property, offsite pump stations, and OCWD campus.
 - We provide patrols to OCWD and they reimburse OCSD for the cost of such services.
- On September 28, 2016, the OCSD Board of Directors approved a contract with Securitas Security Services, USA for a one-year period with four (4) one-year renewal options.
- The current contract with Securitas Security Services, USA expires on December 31, 2019.
- OCSD requested and advertised for proposals for Security Services on June 7, 2019.

Firm Selection



- Proposals were submitted with a sealed cost proposal. Cost proposals were not provided to the panel, and therefore not considered when scoring the initial thirteen security firms.
- Evaluation criteria (qualifications, staffing and project organization, and work plan) were used to score and rank the thirteen proposals submitted on July 16, 2019.

CRITERION	WEIGHT
Qualifications of Firm	20%
Staffing and Project Organization	20%
Work Plan	30%
Cost	20%
Presentation	10%

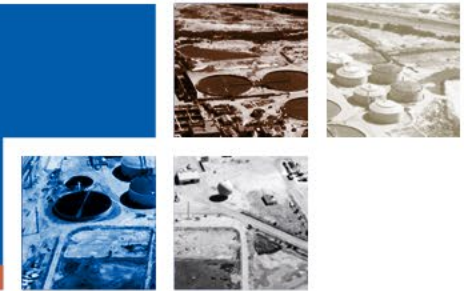
Firm Selection



- The results of the evaluation scoring are presented below:

RANK	PROPOSER	WEIGHTED SCORE (Points) & RANKING
1	Allied Universal	590.00
2	Securitas Security Services, USA	518.75
3	Absolute Security International Inc.	506.25
4	Project 7 Security Group	456.25
5	American Guard Services Inc.	422.50
6	Command Security Company	418.75
7	Power Security Group Inc.	360.00
8	Select Patrol Agency Inc.	347.50
9	DSI Security Services	345.00
10	Contact Security Services	342.50
11	Alltech Industries Inc.	341.25
12	Servexo Protective Services	320.00
13	Picore Beristain Initiative Inc.	221.25

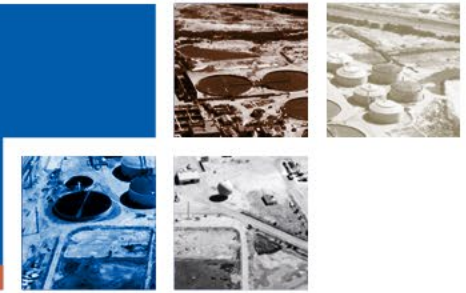
Firm Selection



- Following scoring by the selected evaluation team, the three (3) highest ranking firms (Allied Universal; Securitas Security Services; and Absolute Security International Inc.) were selected for interviews.
- Interview of the three (3) firms were conducted on August 27, 2019. Following the interview, each member of the evaluation team ranked the firms based on both the cost proposals and interviews. Allied Universal was selected as the most qualified firm.
- The results of the interview ranking is presented below:

RANK	PROPOSER	WEIGHTED SCORE (Points) & RANKING
1	Allied Universal	854.74
2	Securitas Security Services, USA	778.75
3	Absolute Security International Inc.	704.03

Considerations



- OCSD's current budget for security services is \$1.6 million dollars.
- The total estimated annual cost for security services submitted by Allied Universal for Specification No. S-2019-1079BD was \$1,588,195.
- OCSD will see a budget cost savings of approximately \$11,800, which will include the expanded Scope of Work for security services through FY 19-20 with up to four (4) one-year renewals.
- Transition period will be December 1 – December 31, 2019. Security personnel from Allied Universal will be conducting training and other related activities with OCSD personnel in order to ensure a successful transition period.
- Staff recommends approval of the security services contract with Allied Universal for \$1,588,195 with a contingency for unexpected security services of \$158,819.

Questions

