
File #: 2026-5015

Agenda Date: 7/22/2026

Agenda Item No: 10.

FROM: Robert Thompson, General Manager
Originator: Wally Ritchie, Director of Finance

SUBJECT:

RENEW NUTANIX SOFTWARE SUBSCRIPTION, SPECIFICATION NO. S-2026-731BD

GENERAL MANAGER'S RECOMMENDATION

RECOMMENDATION:

- A. Approve a Purchase Order Contract to Saitech Inc. for the Purchase of Nutanix Software, Specification No. S-2026-731BD, for a total amount not to exceed \$428,173; and
- B. Approve a contingency of \$42,817 (10%).

BACKGROUND

Nutanix is a solution that consolidates computing and storage on the same physical hardware. It has been used to host infrastructure systems for both Office and Industrial Control Systems (ICS) computing environments.

The current software subscription for the ICS environment will expire in August 2026. This renewal is for the ICS environment only, for a period of one (1) year, to allow us to transition to a different platform.

RELEVANT STANDARDS

- 24/7/365 treatment plant reliability
- Ensure the public's money is wisely spent
- Maintain a culture of improving efficiency to reduce the cost to provide the current service level or standard
- Protect OC San assets

PROBLEM

The current Nutanix Software Subscription expires in August 2026. A lapse in coverage could impact the ICS computing environment.

PROPOSED SOLUTION

Renew the Nutanix Software Subscription for the Industrial Control Systems (ICS) Environment.

TIMING CONCERNS

Renewing the Nutanix Software Subscription is imperative for the uninterrupted support and safety of plant operations.

RAMIFICATIONS OF NOT TAKING ACTION

A decision not to renew Nutanix Software Subscription would mean the solution would no longer be supported, security patches could not be applied, and the product could not be used legally.

PRIOR COMMITTEE/BOARD ACTIONS

March 2022 - Approved a Purchase Order to ePlus Technology, Inc. for the purchase of software, hardware, and services to implement and configure the Nutanix metro clusters for Plant No. 1 Industrial Control System, Specification No. E-2022-1300BD, for a total amount not to exceed \$560,195, plus applicable sales tax and shipping; and approved a contingency in the amount of \$56,019 (10%).

July 2021 - Approved a Purchase Order to ePlus Technology Inc. for Specification No. E-2021-1253BD for IT Server Hardware for Outfall Low Flow Pump Station, Contract No. J-117B, for a total amount of \$793,882.96, plus applicable sales tax and freight.

ADDITIONAL INFORMATION

An invitation for bids was issued on May 7, 2026, via OpenGov. Bids were due on June 1, 2026. OC San received four (4) bids, which are valid for 180 calendar days from the bid opening date.

The following is a list of the firms who submitted a bid:

Company Name	Bid	Determination
Saitech Inc	\$428,172.80	Responsive / Responsible
ePlus Technology	\$431,474.56	Responsive / Responsible
Questivity	\$441,774.08	Responsive / Responsible
Rigel Networks LLC	\$563,200.00	Non-Responsive / Non-Responsible

A requirement of this Invitation for Bids was that vendors be authorized Nutanix resellers. Rigel Networks LLC was determined not to meet this requirement.

Based on these results, staff recommends approving a Purchase Order Contract with Saitech Inc. The term of this Purchase Order Contract will begin upon effective date of the Notice to Proceed.

CEQA

N/A

FINANCIAL CONSIDERATIONS

This request complies with the authority levels of the Orange County Sanitation District's Purchasing Ordinance. This item has been budgeted (FY 2026-27 & 2027-28 Budget, Section 6, Page 24, Repairs & Maintenance) and the budget is sufficient for the recommended action.

ATTACHMENT

The following attachment(s) may be viewed on-line at the OC San website (www.ocsan.gov) with the complete agenda package:

N/A